

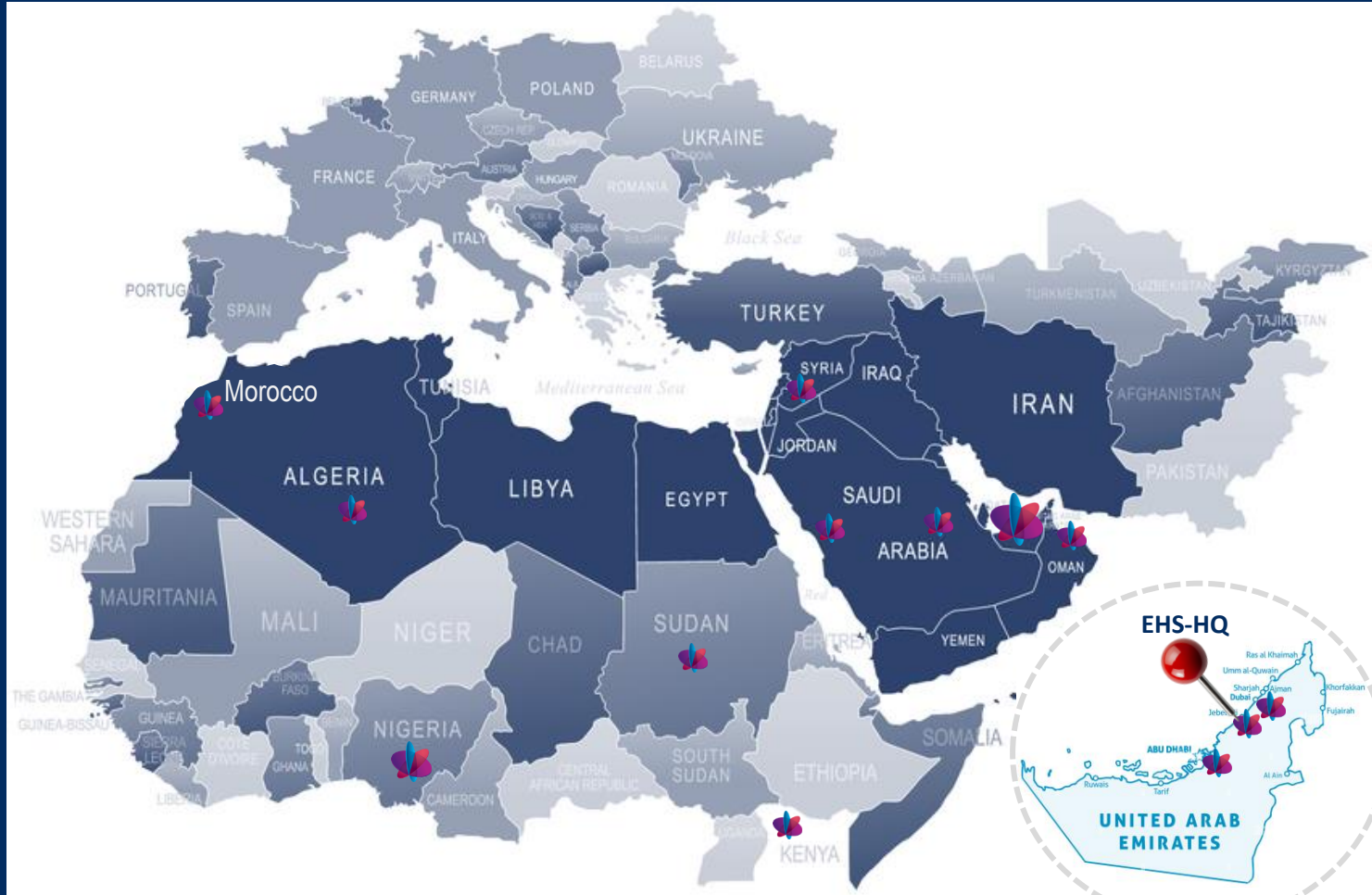
# EHS – UAE Corporate Profile 2026



# ABOUT EHS



# EHS Presence



- United Arab Emirates (Dubai, Abu Dhabi, Sharjah, DWC FZE)
- Saudi Arabia (Riyadh, Jeddah)
- Oman (Muscat)
- Syria
- Pan-Africa (Sudan, Kenya, Morocco, Tanzania...)
- Nigeria

# Emitac Group of Companies

Jointly owned by the well-known Bukhatir & Ghobash Group, Emitac Group was established in 1976. The company has been growing & flourishing by meeting the most challenging requirements of a fast-evolving landscape through impeccable business acumen and technology.

We have established our presence within the region in countries like the United Arab Emirates, Kingdom of Saudi Arabia, The Sultanate of Oman, Pan-Africa, Nigeria & Syria where our branches operate as independent affiliates of EHS.



## UNITED ARAB EMIRATES



## REGIONAL





Founded by the esteemed Bukhatir (BIL) and Ghobash (GTI) Group of Companies, **EHS** is a healthcare innovator and solutions provider that strives to enrich the quality of life of every stakeholder, partner, caregiver & patient by focusing on their health, comfort, and happiness. With more than 47 years of experience in the industry, EHS has consulted and enabled numerous caregivers in the UAE, through an array of healthcare management solutions, helping them operate seamlessly.

**Bukhatir Group** is one of the most diversified business houses in the UAE. Its main interests straddle construction, education, information technology, real estate, shopping, commercial and retail development, sports and leisure, and services.

With over half a century of history, success, distinction and excellence, the geographical domain of the Bukhatir Group spans over half the GCC region and North Africa. The group has an employee base of over 5,000. **The Annual turn-over of the group is AED 1.5+ Billion.**

**Ghobash Group** was established in 1981 in alignment with the UAE's objective to diversify its economy. Since then, the company has added new business activities and has grown by building long-lasting partnerships with its customers, suppliers, and other key stakeholders.

Today, over 1,750 people are employed across seven different industries including Technology, Energy, Healthcare, Chemicals, Business-to-Consumer, Real Estate, and Investments. **Ghobash Group also has an annual turn-over of AED 1.5+ Billion.**

### Bukhatir Group of Companies:



### Bukhatir & Ghobash-owned Companies:



### Ghobash Group of Companies:



# Vision and Mission

## Vision

We aim to be the **partner-of-choice** for **best-in-class** healthcare innovative solutions providers in the Middle East.

## Mission

To provide superior quality cost-effective services & solutions to the healthcare community, contribute to transforming care delivery and improving partners experience through innovative & digitalized concepts to be executed by passionate employees who strive to support customers and are proud of working for us. EHS will ensure growth, profitability, continuity, and satisfaction of all its stakeholders.

# Our Growth Values

Our values are the foundation and direction for the company and the tools to our success, future growth and rise to any challenge.

EHS VALUES ARE SUPPORTED BY SIX PILLARS:

Quality	Business Ethics	Customer Focus	Innovation	Efficiency	People
We dedicate ourselves to deliver meaningful / valuable solutions and services that resonate with patients and customers.	Conducting business with the highest standards of professional behaviour, ethics and integrity. We are transparent, honest, ethical and fair in all of our interactions; people trust us to adhere to our word, this should be the backbone for our reputation and growth.	We measure ourselves and our actions through the lens of our customers and patients.	Innovation is essential, as we search out new ways and continuously identify opportunities to adapt to market changes that are timely and effective.	Focus and execution enable us to drive productivity, identify areas for improvement and deliver value without compromising on quality.	Our employees work together collaboratively, they come to work each day focused on improving people's lives. They are essential to the success of the organization. We strive to build and retain a strong team by recognizing and rewarding excellence, and by creating fair opportunities.

# Message from the CEO

**WELCOME TO EHS. OUR PURPOSE IS TO IMPROVE THE QUALITY OF LIFE!**

An independent, privately-owned and locally-owned part of a well-established UAE conglomerate, Emitac has been in business since 1978. We have developed a firm culture of building solid relationships with our customer base, as well as a solid foundation with our existing clients and our world-renowned partners who are leaders in their own respective sectors in the healthcare sector. They have been part of our immense growth and success over the years. We have successfully completed thousands of projects over the years and will continue to grow organically in a rapid phase and acquire more shares of the healthcare market.

All of this has been possible because of our relentless commitment to transforming healthcare concepts and business models into world-class solutions that can be seen in our installations at healthcare facilities and medical institutions across the United Arab Emirates and in other parts of the region.

At Emitac, our best feature and the most precious asset is our team of highly motivated, professional, experienced and knowledgeable individuals most of whom have been with us for many years and have been the pioneers of providing total healthcare solutions in the Middle East. Through their hard work, passion, dedication, and perceptiveness, they continuously drive this organization forward. This essentially is the secret to our success.

“On behalf of the Board of Directors and the members of Team Emitac, we look forward to serving you and your healthcare needs.”

~ Mohd Kenanah, CEO of Emitac Group of Companies

<https://MohdKenanah.com>



# EHS LEADERSHIP TEAM

We are a team of loyal, highly-skilled employees with years of experience and an inborn passion for providing the best solutions needed to improve the healthcare industry and enable caregivers to help patients recover effectively.



**Mohd Kenanah**  
CEO



Soud Essa  
Sales Director  
- UAE



Essam Al Shadfah  
DHT Director  
- Regional



Abdulla Kiswani  
Head of Services  
- Regional



S. N. Venkataraman  
Head of Operations  
- Regional



Kauser Batliwala  
Commercial  
Operations Manager  
- Regional



Meriam Larbi  
Business  
Development  
Manager  
- Regional



Mutasem Atallah  
Country Business &  
Operations Manager  
-  
KSA / Oman



# Corporate Team

EHS is supported in the back-end by a well-structured Corporate Team which covers its requirement on Finance, Treasury, Legal, Administration and HR. The Corporate Team is an umbrella to support the various businesses of Emitac Group in UAE, as well as in KSA, Oman and Jordan.





The Journey Continues...



2024

ZAP Iba PROMA REHA veritas

EHS-Oman established AMNOTEC INTERNATIONAL MEDICAL

Honeywell SeaSight 舜华医疗 always by your side

2025

SAMSUNG Aesculap - a B. Braun company. B | BRAUN SHARING EXPERTISE

Zimmer MedizinSysteme

2026

matachana DABIR

2023

FLUKE

2022

emitac إميناك HEALTHCARE SOLUTIONS

Emitac rebrands to EHS

EHS Emitac Healthcare Solutions

2021

Kroni Kare

2018

varian CAPSAHEALTHCARE Wolters Kluwer

2019

First overseas project: King Hussain Cancer Centre, Jordan

vocera Now part of Stryker

2020

Neurology solutions and Neonatal Solutions were added to business focus

Cleveland Clinic

2017

Establishment of EMS Projects team MASIMO

2016

Healthcare informatics Incorporated within EHS

2015

GENESIS PLANNING ABU DHABI UAE

2014

STANLEY Healthcare

2013

Foundation of Etqan Healthcare Solutions (KSA) etqan إتقان MEDICAL HEALTHCARE SOLUTIONS Experience Excellence

2007

PHILIPS

2008

EHS incorporation into Emitac group

2009

SHIMADZU Excellence in Science

2011

Hillrom

2012

Establishment of Emirates Trading & Contracting Co. emitac إميناك

2000

1994

1985

1983

1974

# UAE Customers | Government



EHS | مؤسسة الإمارات للخدمات الصحية  
Emirates Health Services



مؤسسة دبي الصحية الأكاديمية  
Dubai Academic Health Corporation



مستشفى المفرق  
Mafraq Hospital



# UAE Customers | Private



# KSA Customers | Government & Private



# OMAN Customers | Government & Private





## EHS VERTICALS

### Total Healthcare Solutions

- Critical Care & Patient Monitoring
- Patient Care & Hospital Furniture
- Medical Consumables & Sensors
- Imaging & Ultrasound
- Oncology & Nuclear Medicine
- Neurology & Surgical
- CSSD
- Physiotherapy
- Dental Health Solutions



## DIGITAL HEALTH TRANSFORMATION & HEALTHCARE I.T.

- Healthcare Informatics & Technology
- Digital Health & AI Solutions



## EHS SERVICES

### Technical Services & Customer Support

- Bio Medical Testing & Radiation Calibration Solutions

### Annual Maintenance Contracts

- Predictive Maintenance
- Safety tests
- Turnkey service contracts
- Planned preventive maintenance (PPM)
- Round the clock services
- CUSTOMER SUPPORT : 800 – EMITAC (364 822)



## PROJECTS & TURNKEY SOLUTIONS



## MANAGED SERVICES

### Managed Services

- Sahara Visa Screening Center

# EHS VERTICALS

## Total Healthcare Solutions

- Critical Care & Patient Monitoring
- Patient Care & Hospital Furniture
- Medical Consumables & Sensors
- Imaging & Ultrasound
- Oncology & Nuclear Medicine
- Neurology & Surgical
- CSSD
- Physiotherapy
- Laboratory Division NEW
- IVF Solutions NEW
- Dental Health Solutions NEW

## Total Healthcare Solutions Provider

At EHS, we intend to equip as many healthcare providers with products, technology, and solutions from our reliable partners so that we can reach, assist and treat as many patients as we can.

This particular segment focuses on all of our products that equip hospitals and healthcare institutions to enable and facilitate the day to day operations.





# Critical Care & Patient Monitoring

Through our partnerships with industry-leading suppliers, EHS offers state-of-the-art, personalized, end-to-end Critical Care & Patients Monitoring solutions that are inclusive of clinical informatics provided by highly skilled and experienced professionals.

These solutions are provided, but not limited to the following segments like:

- Clinics acute care
- Stepdown/HDU
- ICU
- NICU
- CCU
- Burns
- Cardiology
- Neurology
- Respiratory
- Urology
- Pulmonology
- Anesthesia

Over the years EHS has created an enviable track record of successfully deploying solutions in hospitals under the supervision of:

PHILIPS



Baxter

Hill-Rom

Medcaptain

INFRA SCAN  
HANDHELD BRAIN INJURY DIAGNOSTICS





# Patient Care & Hospital Furniture

The look and feel of a healthcare environment play a meaningful role in shaping the patients' experiences and can be an important factor in assessing their future healthcare provider. With this in mind, healthcare companies are now studying & implementing ways to enhance the patient room experience with modern and comforting ambiances. At EHS, we are proud to have partnered with leading and reliable brands - such as:



Through our knowledge & expertise of managing patient room requirements, we offer an unmatched experience for our patients. We have proven expertise to provide total room solutions including managing and executing VIP room fit-outs in the region.

Our Hospital Room Solutions adhere to the strictest quality standards (FDA, CE & UL Listing) as well as Greenguard standards.

# Medical Consumables & Sensors

We deliver the most advanced and reliable sensors, medical consumables, disposables to all medical institutions we serve. Our products are gentle on the body as well as easy to maintain and use - making them comfortable for both end users and caregivers.



matachana

Westfield  
Medical  
Sterilisation Barrier Solutions

AFSCULAP® - a B. Braun brand  
B | BRAUN  
SHARING EXPERTISE

PHILIPS Masimo natus.





# Imaging & Ultrasound

EHS offers a full range of Imaging & Ultrasound solutions that facilitate high-resolution imaging across different specialties in the healthcare environment. We share exclusive partner-ships with market leaders and standard bearers such as: /

SHIMADZU

BARCO

PHILIPS

SAMSUNG  
SAMSUNG MEDISON

Our current portfolio of products in this sector includes:

- Digital Xray
- Mobile DR & Xray
- Fluoroscopy
- Mobile Carm
- General Xray
- Ultrasound Scanner
- Digital Angiography system, PACS
- QA Products
- Radiology Accessories

Our experienced and professional team has equipped and installed these solutions within the strict FDA and CE regulations in numerous leading hospitals across the UAE including MOH, SEHA, DHA, and Military Hospitals as well as in well-known private clinics and hospitals in the region.



# Oncology & Nuclear Medicine Solutions

We have gone the extra mile and partnered with world-class Oncology & Nuclear Medicine solution providers to understand cancer better and offer products and services that provide a complete treatment process. Our oncology team ensures we keep up to date with the latest industry trends, thus being at the forefront of our industry and being able to advise treatment centers their strategy on their offerings.



varian



macromedics



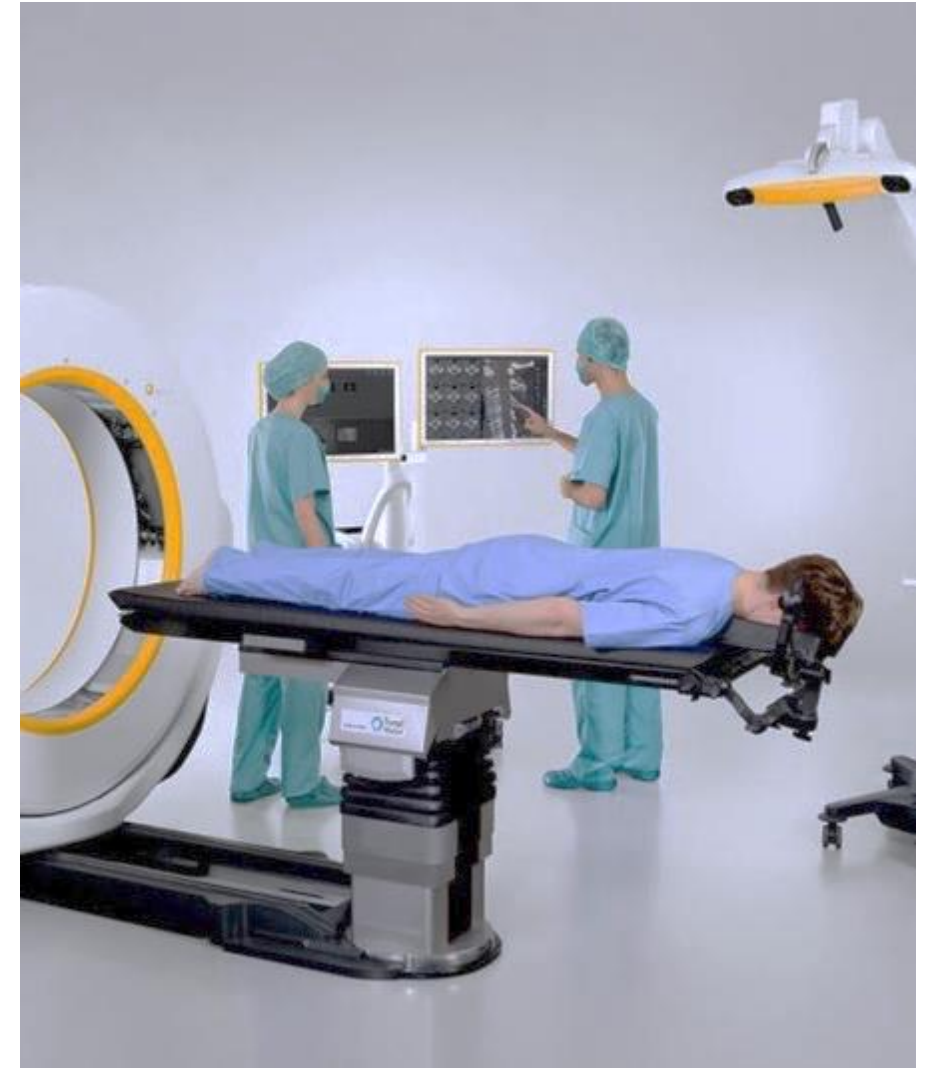
veritas  
Medical Solutions

# Neurology & Surgical Solutions

As part of our ongoing journey to establish a global medical standard by delivering high technology products and providing advanced healthcare, we strive to restore control and improve balance for patients with a variety of conditions.

Our products provide highly specialized and individualized care; offering technology in the fields of:

- Image-guided cranio-maxillofacial (CMF)
- ENT
- Orthopedic
- Spine
- Trauma
- Neurosurgery
- Intraoperative Imaging
- Integrated Operating Room Solutions
- Treatment Planning
- Medical Image Sharing and Enhancement.



**Baxter**

**Mitaka**

**BIBRAUN**  
AESCULAP®

**CONMED**

**MIZUHO OSI**

**COMPUTIMEDICS**

**MIZUHO**

# CSSD

EHS, is a leading distributor of CSSD equipment, with a wealth of experience and expertise, EHS is fully equipped to handle full-scale CSSD projects, offering a comprehensive range of solutions to meet the diverse needs of clients.

Among the CSSD equipment that EHS distributes are:

- steam sterilizers
- washer disinfectors
- low-temperature sterilizers (plasma and formaldehyde)
- sealing machines
- ultrasonic cleaners
- Workstations
- stainless steel work surfaces.

These state-of-the-art CSSD solutions are designed to ensure the highest standards of hygiene and sterilization, while maximizing efficiency and productivity. EHS prides itself on its commitment to providing its clients with the best possible CSSD equipment and services, making it a trusted partner for hospitals, clinics, and other healthcare institutions.



Aesculap – a B. Braun company.

**B | BRAUN**  
SHARING EXPERTISE

**matachana**

# Physiotherapy

EHS offers vast range of physiotherapy equipment and machines, and a comprehensive range of products to meet the needs of its clients.

EHS is proud to offer cutting-edge solutions that enable physiotherapists to deliver effective treatments and improve patient outcomes.

EHS physiotherapy portfolio includes but not limited to:

- magnetic therapy devices
- laser therapy machines
- shockwave machines
- combination therapy equipment

With EHS, clients can be assured that they are getting high-quality products and exceptional service. Also EHS is capable of equipping a fully-fledged physiotherapy facility with everything that is needed to deliver optimal care and help patients achieve their goals.







# Integrated Laboratory Solutions

## Our Global Partners

Connecting healthcare, research and diagnostic laboratories with the world's most trusted brands.

Emitac Healthcare Solutions (EHS) is your dedicated partner for end-to-end laboratory infrastructure. From early-stage research and development to high-throughput clinical diagnostics, we supply premium instruments, specialized reagents, and essential consumables. We partner exclusively with 13+ world-class manufacturers to ensure your laboratory operates with maximum precision, safety, and efficiency.

 BIOBASE	 BioXCell	 antibody and ELISA experts Boster Bio	 Accelerating your Life Science Diagnostics Canvax Biotech	 CorDx
 The experts in custom-made Certified Reference Materials CPAchem	 Ground Truth in Molecular Diagnostics™ GT Molecular	 Klever Biotech	 KNAUER	 Labstac
 ReadyMED	 SpaceGen — 飞翔生物 —	 SPL LIFE SCIENCES SPL Life Sciences		

### Comprehensive Portfolio

Spanning life sciences, analytical chemistry, genomics, and general lab automation for complete workflow coverage.

### Application Expertise

Dedicated field specialists providing protocol optimization, assay troubleshooting, and comprehensive training.

### Reliable Supply Chain

Robust local inventory and temperature-controlled logistics ensuring product integrity across the UAE & ME.

01

LIFE SCIENCES  
& IVD

02

ANALYTICAL  
CHEMISTRY

03

GENOMICS &  
MOLECULAR  
DIAGNOSTICS

04

GENERAL LAB, IVD  
& AUTOMATION

# IVF Solutions

**Specialized IVF Portfolio:** Advanced lab solutions covering embryo handling, sperm analysis, vitrification, and AI-driven embryo selection

**Strategic Partnerships:** Exclusive collaborations with global innovators (Steros, Overture Life – DaVetri, MIM Fertility)

**End-to-End Support:** From product selection and installation to clinical training and after-sales service

**Built for the Future of IVF in the GCC:** Expanding across the UAE & GCC with a focused portfolio designed to modernize IVF labs and elevate care standards

**Where Innovation Meets Real Clinical Impact:** Bringing automation, AI, and smart lab solutions that reduce variability, support embryologists, and improve patient outcomes in a measurable way

**MIMFERTILITY.**

  
**overture**

**Steros<sup>®</sup>**  
fertility 360

# Dental Health Solutions

EHS has partnered with Solventum - Previously 3M Healthcare & iTero.

With Solventum, create beautiful, healthy smiles while growing your practice

We partner with you to reimagine oral care delivery, by developing innovative dental and orthodontic solutions to help practitioners around the world create beautiful healthy smiles patients want.

We draw on our heritage of innovation to continually advance the practice of oral care, improve patient outcomes and transform your practice.

With iTero, Take Treatment Predictability to the next level.

Our roots are in restorative dentistry. iTero intraoral scanners offer an excellent means for visualizing restorative dentistry treatments — from crowns and bridges to veneers, onlays, and more.



# DIGITAL HEALTH TRANSFORMATION & HEALTHCARE I.T.

- Healthcare Informatics & Technology
- Digital Health & AI Solutions



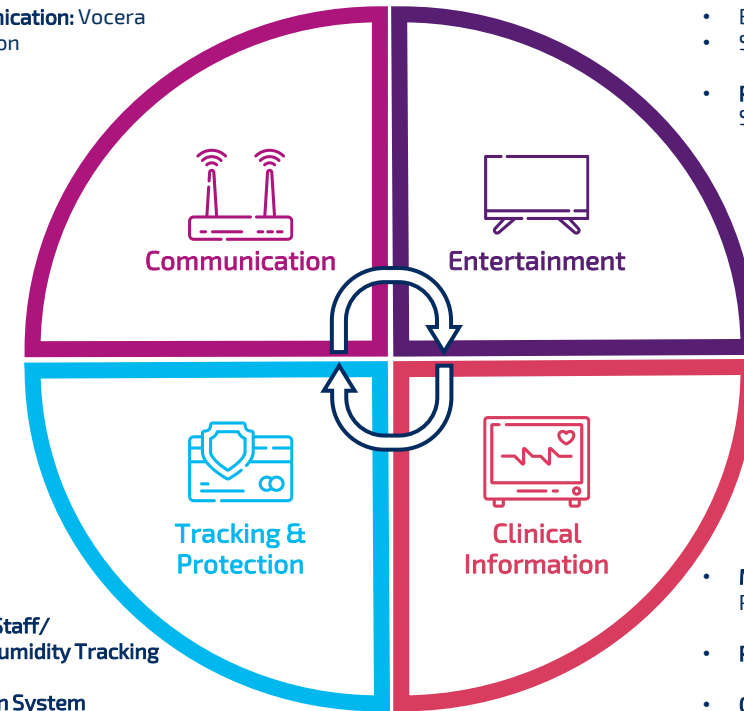
# Healthcare Informatics & Technology

Through our Healthcare & Information Technology solutions, we empower healthcare providers to optimize their operations and achieve greater efficiencies across all aspects of healthcare management. Our comprehensive range of technological solutions caters to the needs of modern healthcare providers, from clinical information solutions to the implementation of cutting-edge communications systems. Through our research and development initiatives, we are continually innovating and refining our solutions to meet the evolving needs of the healthcare industry.

- Communication
- Entertainment & Patient Engagement
- Clinical Information & Imaging Solutions
- Tracking, Protection & Utilization
- Process Automation

- **Nurse Call System:**  
Ascom & Hillrom
- **Critical Communication:** Vocera High-end Solution

- **IPTV:** Exterity UK
- **Media Linc:** IPTV with Basic Entertainment System
- **PES:** Integrated Entertainment System With Clinical Access



- **Asset/Patient/Staff/ Temperature/Humidity Tracking**
- **Infant Protection System**
- **Access Control**
- **SpaceTrax Inventory System with No Count:**  
Stanley Healthcare
- **Porter Management**
- **Track & Trace Solution**
- **IDT Security**

- **Medical Device Integration:** Philips
- **PACs:** Philips
- **Cardiac Imaging:** Philips
- **Digital Pathology**
- **Computing Carts:** Capsa
- **Digital or Telemedicine**
- **TeleICU**
- **Clinical Decision Support Tools**
- **Specialised Solutions**
- **AI**



# Digital Health & AI Solutions

EHS is ready to introduce its Robotics and AI solutions to the healthcare market in the UAE and KSA by partnering with well-established brands. Our esteemed partners have equipped us with the necessary clinical resources and skilled professionals to achieve excellence and revolutionize the healthcare industry through innovation and technology.

**PHILIPS**

**mydoc**  
Simplify Healthcare

**BioMind**

**Steros**  
Tracking Solutions & Process Automation



# Project Department & Turnkey Solutions

EHS turnkey projects department plays a significant role offering comprehensive Solutions to create medical facilities that suit the client's requests and requirements while adhering to industry environment standards, partner product installation standards and customer quality standards. Over the years, we have executed several large, full spectrum healthcare assignments for public and private sectors, such as Ministry of Public Works, Ministry of Health, Dubai Health Authority, CCAD, ADNOC, SEHA and has set an

excellent track-record in deploying full-fledged healthcare turnkey operations in the region. Led by a committed team of professionals, consisting of PMP certified project managers, qualified architects, designers and medical equipment planners this business unit takes full responsibility of the entire project cycle; right from Analysis, Estimation, Value Engineering, Securing, Implementation and Issue Management till Project Handover.





# Consultancy & Management

We offer enhanced support through our consultancy and management team for projects that require and include:

- Turnkey Maintenance & Contract Solutions
- Medical equipment planning
- Medical Infrastructure Solutions
- Medical Engineering Solutions
- Design & Planning
- Project management
- Procurement
- Logistics planning
- Execution
- Installations
- Training
- Warranty maintenance
- Value engineering study

- **Turnkey Project Management**
- **Medical Engineering Solutions**

We have executed large, full spectrum healthcare assignments for the public and private sector as one of the Design Consultants for the region and are supported by GENESIS (P+W), a renowned leader providing in medical equipment planning and architectural designing solutions.



UNITED ARAB EMIRATES  
MINISTRY OF PUBLIC WORKS



هيئة الصحة بدبي  
DUBAI HEALTH AUTHORITY



مدينة دبي الطبية  
Dubai Healthcare City



وزارة الصحة  
MINISTRY OF HEALTH

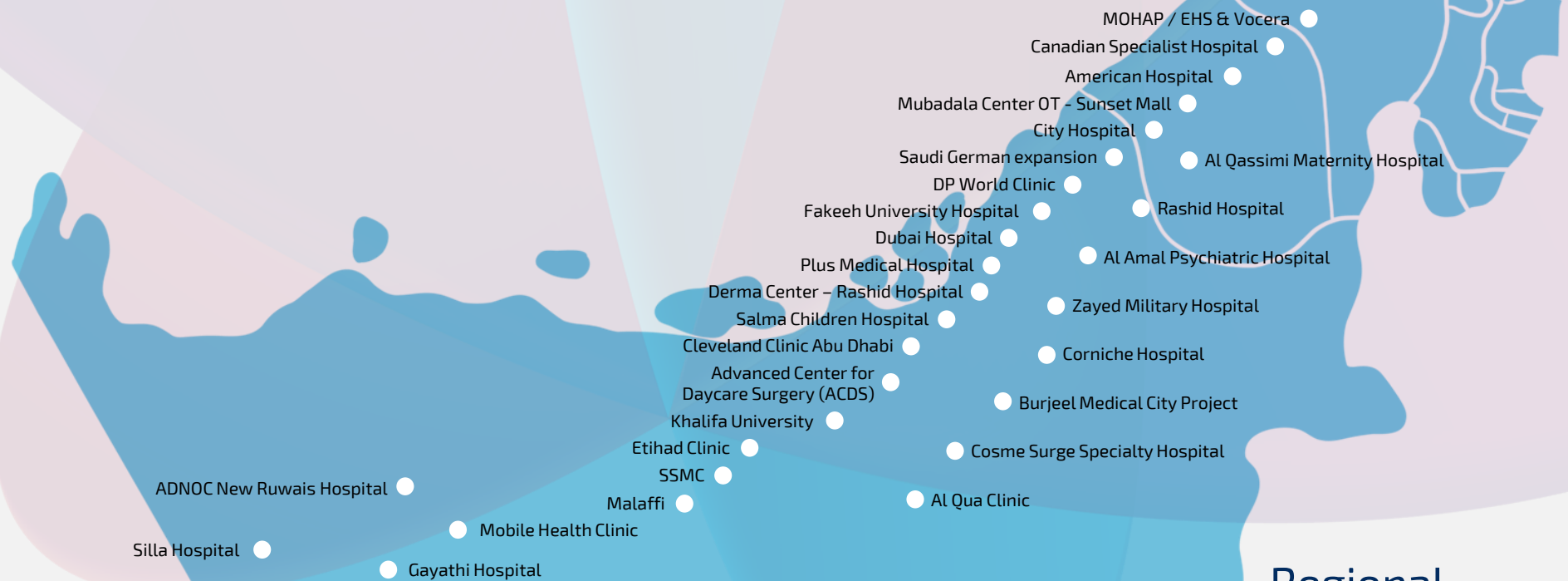




## Medical Engineering Solutions

EHS offers a unique full Package medical engineering solutions consist of Medical Gas piping system , Modular Operating Rooms with OR integration , Pneumatic tube system and Architectural Products (BHU, Pendants, NCS). This business unit work closely with planning engineers at early stages of the project sand offer design, load calculations, HVAC pressure calculations, purity testing etc. to ensure full compliance to the authority requirements and implement the project as per the standards with aesthetic feel.

# Our Main Projects



60+ Projects

**AED 1.5+ Billion**

**Regional**



King Hussein Cancer Center- Jordan  
 Hospital donation Project - Seychelles



# EHS SERVICES



# EHS Services

## Technical Services Group

- Bio Medical Testing & Radiation Calibration Solutions

## Customer Support

800 – EMITAC (364 822)



# Technical Services Group & Customer Support

---



We commit to consistently enhance our products to improve their sustainability and make them effective for the long-run by providing periodical technical maintenance support to ensure that all of our equipment and supplies are maintained for seamless operation.

The Technical Services Group is accredited with ISO 9001: 2015 certification extends 24/ 7 support to the medical facilities by manufacturer trained & certified engineers.

 800 EMITAC (364 822)



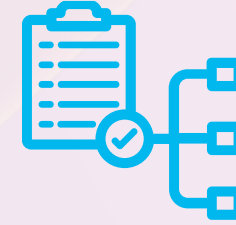
## Predictive Maintenance

We conduct Corrective Maintenance on medical equipment upon the detection of failures; these can be identified during routine inspections or flagged by the client/end user. The team fixes the issue by manufacturer recommended procedure & using dedicated test tools.



## Safety Tests

Patient safety is at the heart of what EHS does and is the primary focus for our Bio-Medical Equipment Maintenance Service. To ensure the highest safety levels, we carry out electrical safety tests & other specific parameter tests after every Planned Preventative Maintenance works.



## Turnkey Service Contracts

EHS specializes in the installation of various projects ranging from radiology to health informatics. We take care of the whole project life cycle, from design to installation, as per the client's requirements. As a business, we also provide & manage turnkey contract support.

# Managed Services / PPP

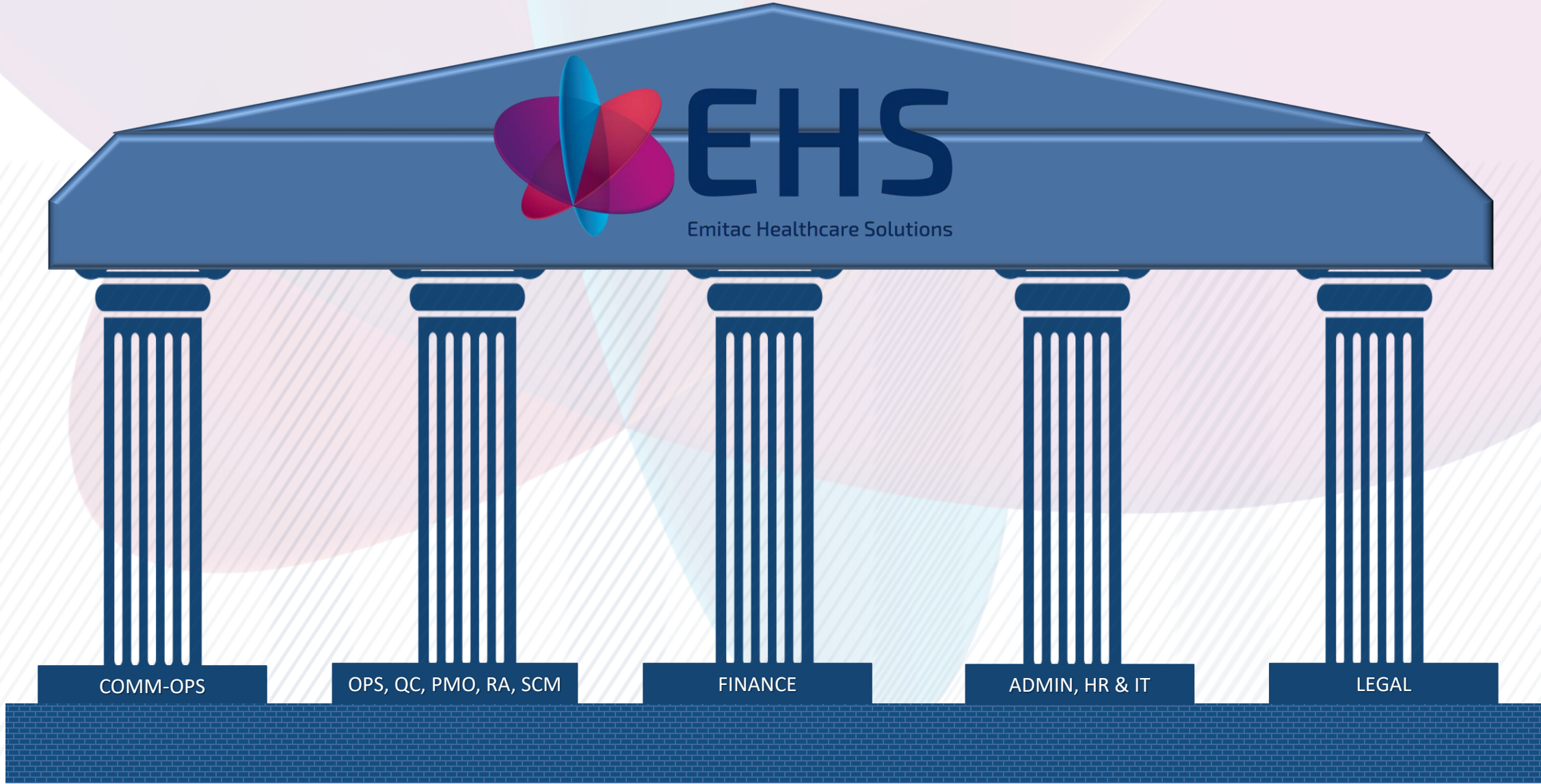
Devoted to our sustainable business plan, EHS now manages the MOH Medical Screening for Residency at Sahara Center, where we offer the services below:

- Visa Medical Examination
- Typing Medical Application for residency
- Typing Visa Application for all emirates
- Typing Emirates ID Application
- Vaccination
- Medical Fitness for Embassy
- Change Status
- Golden Visa
- Health Insurance

For more details, visit our website @  
<https://ehsscreening.com/>  
or call: +97 16 537 4779



# EHS Shared Support Functions





# Commercial Operations Department “EHS Umbrella”

## QUOTE & TENDER

- \*Define standard Contract templates.
- \*Contracts Review (with Group Head of Legal)
- \*Approvals & controls
- \*Sales/Commercial collaboration

## MONITORING & REVIEW MECHANISM

- \* Formulate KPIs for commercial team
- \* Regular review to deliver targets by Sales Team
- \*Deep Dive Analysis with all functions.
- \*Working with all departments to match company policies and DOA.



## SIMPLIFICATION/SOP

- \*Strong customer database & quick customer onboarding process.
- \*Monitor & Comply the SOPs of all departments as per company policy.
- \* Suppliers’ Portal – fast onboarding for the suppliers.

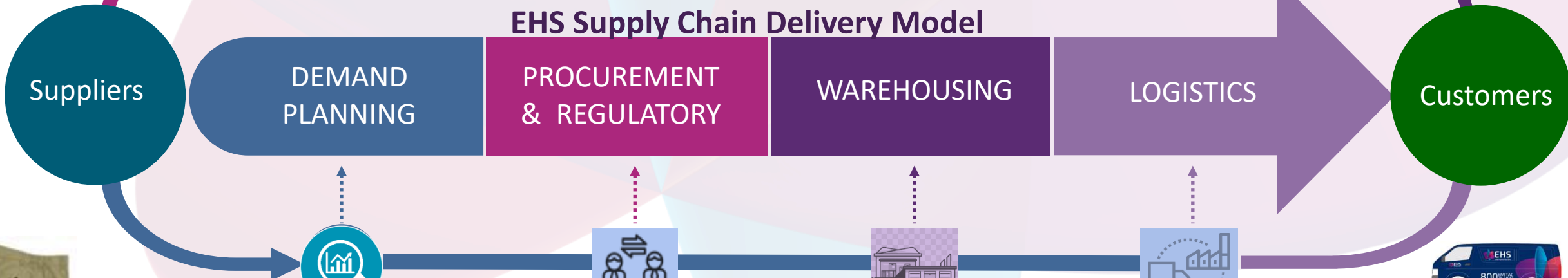
## RISK MITIGATION

- Timely execution of customer orders
- Vendor commitments on order delivery
- Credit control policy for timely payment
- Margin Management

# OUR SUPPLY CHAIN MODEL

BRANDING | MARKETING | PRE-SALES & POST-SALES SUPPORT

## EHS Supply Chain Delivery Model



Suppliers

DEMAND PLANNING

PROCUREMENT & REGULATORY

WAREHOUSING

LOGISTICS

Customers



Dedicated Team  
Item Master & Stock List  
Supply Planning  
Import Budget.  
Stock Level control.

Order tracking Tools for timely deliveries  
Regulatory Compliance – Dedicated Team with expert knowledge  
POC with Suppliers  
Tie-ups with well known agencies  
PO Issuance to suppliers  
Shipping & Clearance

Receiving.  
Storing.  
Issuing.  
Capacity Mgt.  
Safety .  
Expiry & Recall.  
Cycle Counting.

Fleet Management of Branded Vehicles.  
Satisfactory Delivery to Customers.  
Proof of Delivery (POD).  
Stock Replenishment.



# Total Quality Management (TQM) @ EHS

**01**

Create, Maintain and Manage important company documents related to Total Quality Assurance.  
(SOPs, Contracts, Process Flowcharts, etc)

**02**

Ensure that the quality management system complies with the requirements of the international standards of the organization.

**03**

Customer satisfaction & good company reputation.

**04**

To assess operations continually and to advise and guide the team towards full compliance with all applicable internal and external regulations.

Design

Control

Improvement

Assurance

TQM

Leadership  
Involvement  
People  
System Approach  
Process Approach  
Improvement  
Continual  
Process Approach

**05**

Support in identifying and preparing the necessary SOPs, Process flowcharts, Policies and Procedures relative to the control of quality of services

**06**

Understanding the Organization and determine its purpose and its strategic direction to design its quality management system

**07**

Understanding the Needs and Expectations of Interested Parties to consistently provide products and services that meet customer satisfaction & regulatory requirements

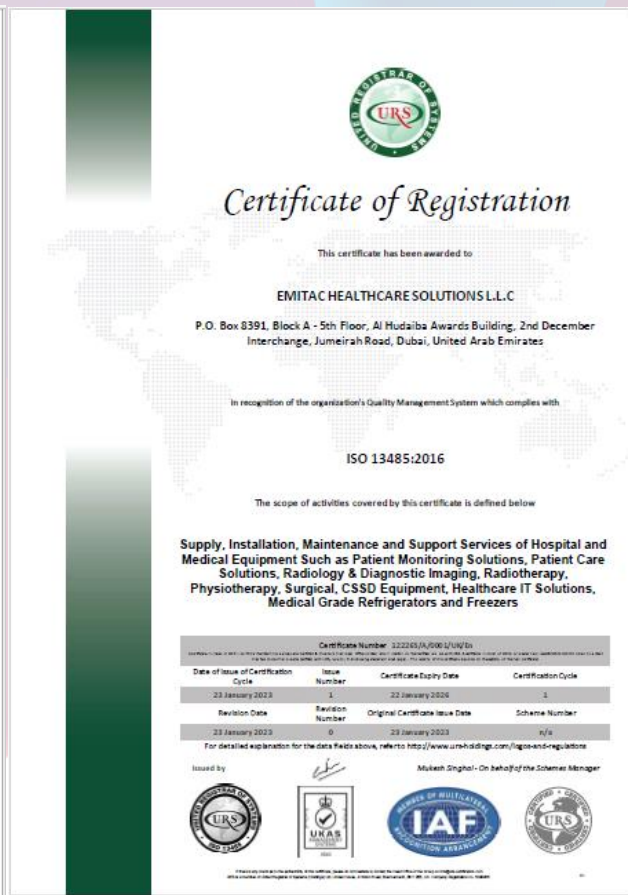
**08**

Ensure that the company's quality is maintained during the planning, additions, renewal and change phases.

# EHS ISO CERTIFICATES



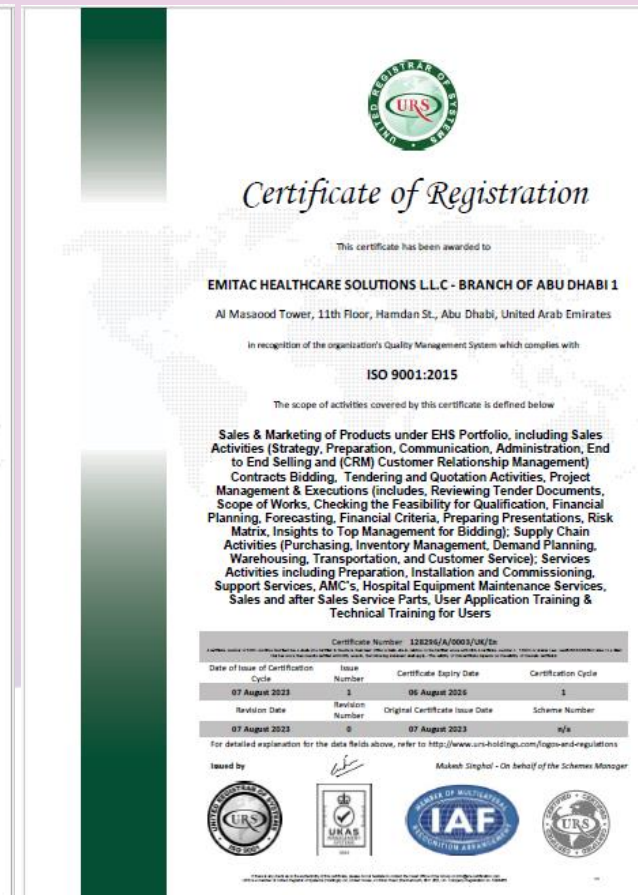
**EHS – DUBAI ISO-9001-2015**  
Expires August 2026



**EHS – DUBAI ISO-13485-2016**  
Expires August 2026



**EHS-SHARJAH WH ISO-9001-2015**  
Expires August 2026



**EHS-ABU-DHABI ISO-9001-2015**  
Expires August 2026

# EHS ISO CERTIFICATES



**Certificate of Registration**

This certificate has been awarded to

**ETQAN MEDICAL HEALTHCARE SOLUTIONS**

Office 85, 2nd Floor, Eastern Building - Al Safwa Center, Prince Mamdouh Ibn AbdulAziz, Sulaimaniya, Riyadh, Kingdom of Saudi Arabia

In recognition of the organization's Quality Management System which complies with

**ISO 9001:2015**

The scope of activities covered by this certificate is defined below

Sales, Contract/Projects & Tender Activities, Warehousing Activities, Sales & Marketing of Products under EHS Portfolio, including Sales Activities (Strategy, Preparation, Communication, Administration, End to End Selling and (CRM) Customer Relationship Management) Contracts Bidding, Tendering and Quotation Activities, Project Management & Executions (includes Reviewing Tender Documents, Scope of Works, Checking the Feasibility for Qualification, Financial Planning, Forecasting, Financial Criteria, Preparing Presentations, Risk Matrix, Insights to Top Management for Bidding); Supply Chain Activities (Purchasing, Inventory Management, Demand Planning, Warehousing, Transportation and Customer Service)

Date of Issue of Certification Cycle	Issue Number	Certificate Expiry Date	Certification Cycle
07 August 2023	1	06 August 2026	1

Revision Date	Revision Number	Original Certificate Issue Date	Scheme Number
01 September 2023	1	07 August 2023	n/a

For detailed explanation for the data fields above, refer to <http://www.urs-holdings.com/logo-and-regulations>

Issued by:  Mukesh Singhal - On behalf of the Scheme Manager




**Certificate of Registration**

This certificate has been awarded to

**ETQAN MEDICAL HEALTHCARE SOLUTIONS**

Office 85, 2nd Floor, Eastern Building - Al Safwa Center, Prince Mamdouh Ibn AbdulAziz, Sulaimaniya, Riyadh, Kingdom of Saudi Arabia

In recognition of the organization's Quality Management System which complies with

**ISO 13485:2016**

The scope of activities covered by this certificate is defined below

Import and Retail Sale of Medical Equipment and Devices (related to Critical Care, Patient Care, Neonatal Care, Radiology & Imaging, Ultrasound, Neurology, Oncology, Physiotherapy, Dental, Aesthetics, Digital Transformation, OR & Surgical Solutions, Analytical & Laboratory, Respiratory Care, Testing Equipment, CSSD, Consumables, Life Science)

Date of Issue of Certification Cycle	Issue Number	Certificate Expiry Date	Certification Cycle
04 August 2023	1	03 August 2026	1

Revision Date	Revision Number	Original Certificate Issue Date	Scheme Number
01 September 2023	1	04 August 2023	n/a

For detailed explanation for the data fields above, refer to <http://www.urs-holdings.com/logo-and-regulations>

Issued by:  Mukesh Singhal - On behalf of the Scheme Manager




**Certificate of Registration**

This certificate has been awarded to

**EMITAC HEALTHCARE SOLUTIONS SPC**

Office No. 31, Bldg. No. 17/2, ALNOOR Building, Way No. 403, P.O. Box 482, PC 137, Al Qurum, Muscat, Sultanate of Oman

In recognition of the organization's Quality Management System which complies with

**ISO 9001:2015**

The scope of activities covered by this certificate is defined below

Warehousing Operations (Forecasting, Custom Clearance & Approvals, Receiving Inbound, Delivery Scheduling & Planning, Put-away, Storage, Picking, Packing and Shipping, Transportation, Customer Delivery and Acceptance)

Date of Issue of Certification Cycle	Issue Number	Certificate Expiry Date	Certification Cycle
07 August 2023	1	06 August 2026	1

Revision Date	Revision Number	Original Certificate Issue Date	Scheme Number
01 September 2023	1	07 August 2023	n/a

For detailed explanation for the data fields above, refer to <http://www.urs-holdings.com/logo-and-regulations>

Issued by:  Mukesh Singhal - On behalf of the Scheme Manager




**Certificate of Registration**

This certificate has been awarded to

**EMITAC HEALTHCARE SOLUTIONS SPC**

Office No. 31, Bldg. No. 17/2, ALNOOR Building, Way No. 403, P.O. Box 482, PC 137, Al Qurum, Muscat, Sultanate of Oman

In recognition of the organization's Quality Management System which complies with

**ISO 13485:2016**

The scope of activities covered by this certificate is defined below

Import and Retail Sale of Medical Equipment and Devices (related to Critical Care, Patient Care, Neonatal Care, Radiology & Imaging, Ultrasound, Neurology, Oncology, Physiotherapy, Dental, Aesthetics, Digital Transformation, OR & Surgical Solutions, Analytical & Laboratory, Respiratory Care, Testing Equipment, CSSD, Consumables, Life Science)

Date of Issue of Certification Cycle	Issue Number	Certificate Expiry Date	Certification Cycle
04 August 2023	1	03 August 2026	1

Revision Date	Revision Number	Original Certificate Issue Date	Scheme Number
01 September 2023	1	04 August 2023	n/a

For detailed explanation for the data fields above, refer to <http://www.urs-holdings.com/logo-and-regulations>

Issued by:  Mukesh Singhal - On behalf of the Scheme Manager



**EHS – KSA ISO-9001-2015**  
Expires August 2026

**EHS – KSA ISO-13485-2016**  
Expires August 2026

**EHS-OMAN ISO-9001-2015**  
Expires August 2026

**EHS-OMAN ISO-13485-2016**  
Expires August 2026

**EMPLOYER OF THE YEAR**



**BEST EMPLOYEE ENGAGEMENT STRATEGY**



*Certificate*

**Future Workplace AWARDS**

**WINNER**

Emitac Healthcare Solutions (EHS)

**Best Employee Engagement Strategy**  
15 November 2022

Organised By  
**informa connect**



\* The Future Workplace Awards is the Biggest HR Event in the Middle East Region”



**DON'T WAIT FOR  
THE OPPORTUNITY.**

Create it.

*Thank you!*







# Let's Improve the Quality of Life Together

Block A, Hudaiba Awards building  
5<sup>th</sup> Floor, P.O. Box 8391, Dubai – UAE  
Tel: 971 4 605 8250 Fax: 971 4 605 8251

Hamdan Street, Al Masaood Tower  
11<sup>th</sup> Floor, P.O. Box 2711, Abu Dhabi - UAE  
Tel: 971 2 441 8808 Fax: 971 2 441 8805

Etqan Medical Healthcare Solutions  
P.O.Box 64271, Riyadh 11536, KSA  
Tel: 966 11 4631561

Emitac Healthcare Solutions SPC  
Office 31, 3<sup>rd</sup> Floor, AL Noor Bldg, Al Qurum  
Muscat, OMAN

*Speed, Innovation, Team Spirit*



---

# New Partners Onboarding Process

# New Partners Onboarding:

[www.ehs-suppliers.com](http://www.ehs-suppliers.com)

## ❖ TRAINING:

- Clinical & Application
- Sales
- Service Support

## ❖ BRANDING:

- Digital Channels
- KOLs
- Awareness Programs
- Workshops & Roadshows
- Physical Promotions

## ❖ BUSINESS NEEDS:

- Warehouse & Logistics
- Inventory & Stock
- Product / Customer / Supplier Creations
- Product Registrations

## ❖ BUSINESS MODEL/ APPROACH/Go-To-Market:

- Regular Flow
- Project-based Solution
- OPEX vs. CAPEX
- PPP
- Managed Services
- Leasing





## Warehousing

Warehousing is a critical component of our supply chain management process, as it enables Emitac to efficiently manage inventory, reduce our transportation costs, and improve the quality of our customer service by ensuring that products are available when customers need them.



## OTR - Order to Remittance

Our Order to Remittance (OTR) process is one of our key business process where we manage and track the complete lifecycle of our customer's orders, from the initial order placement to the final receipt of payment for the solutions, goods or services that we provide.



## PMO

Our Project Management Office business process is designed to improve the management of projects within Emitac. The PMO is responsible for ensuring that projects are delivered on time, within budget, and to the required quality standards.



## RA - QA Regulatory Affairs & Quality Assurance

Responsible for ensuring that the company's products meet all applicable regulatory requirements and quality standards.

- Regulatory Affairs
- Quality Assurance
- Total Quality Management
- Product Registrations
- ISO Certifications